

connect the dots

*Of all the benefits
Connect the Dots provides,
this is the most important:*

**Unlocking the
full potential of
your Leaders, your
New Hires, and
your Teams.**



Connect the Dots provides solutions that can deliver the success you, your Leaders, your New Hires, and your Teams want. The consulting and coaching tools we provide are rooted in proven best practices, which we customize to your organization's unique and specific needs, objectives, and culture.

So the key to unlocking your Leaders', New Hires', and Teams' full potential is Connect the Dots.

No two of our clients or their challenges are exactly alike, which is precisely why we customize our solutions.

For over 15 years, a wide array of companies and organizations who are diverse in size, industry, and their unique business challenges all have partnered with Connect the Dots to help their Leaders, New Hires, and Teams to thrive and succeed.

And just as a good partner should be, Connect the Dots will be with you every step of the way — from discovery, to customizing best practices, to measuring how your organization will benefit from our solutions.

The biggest advantage our years of experience have given us: We get it.

We know first-hand the challenges that a business like yours faces, so we have a deeper and more personal understanding of the pressures and complexities our clients must deal with. And because every Connect the Dots consultant and coach is a highly experienced professional, you know you'll always be in very good hands.

In short, our approach, understanding, and experience are why Connect the Dots can deliver real-life solutions to your specific real-world problems.

**Connect the Dots Consulting delivers
real-life solutions custom-crafted
to the real world. Which is *your* world.**

Every day, your Company, Leaders, and Teams must contend with actual, concrete challenges requiring tangible solutions so they can succeed. That's why every Connect the Dots solution will be customized to your goals, culture, and vision of success.



We developed **on-target®** coaching to help individuals meet your organization's high expectations - or exceed them.



These high expectations typically include leadership behaviors and competencies such as: developing talent, creating strategic vision, building effective teams, motivating others, and navigating culture. We provide a tailored coaching experience led by an experienced Connect the Dots coach that begins with a discovery process that leverages leaders' strengths to focus on developing their abilities.

team-connect® is more than a proven solution to a team's biggest issues. It's *four* proven solutions.



Companies from start-ups to those among the Fortune 500 have turned to our *team-connect* solutions for their teams facing a single yet significant challenge, or teams dealing with several concurrent challenges, or teams grappling with a complex and seemingly intractable challenge. And because we apply our assessment methodology to surface real team challenges and customize the right solution for the team, we're also the go-to, proven resource for coaching team leaders.



Because onboarding New Hires is vastly different from onboarding New Leaders, Connect the Dots offers two distinct, focused onboarding solutions.

The more effective and productive your onboarding processes are, the more likely those New Hires and New Leaders will remain with your company and help it, and themselves, thrive. This is why so many companies and organizations have long relied on our distinct onboarding solutions.

You have only one chance to successfully onboard that **New Hire**. Our **building connections®** solutions help to assure you do it right.



Our flexible solutions do that by addressing the needs of New Hires, from acceptance to Day 1, or Day 1 through the first 90 days, or both of these **crucial periods**. *building connections®* tracks progress, measures impact, and manages communication and feedback by including the participation of your hiring manager and HR Partner.

Acceptance to Day 1: quickstart® is our popular, proprietary solution to assure that the New Hires are provided with information and tools that help to jumpstart their onboarding experience, including before they even commence work. So, it lowers their apprehension while increasing their engagement, so they'll transition into even more successful assets for your company.

Day 1 to 90 Days: The first three months are crucial to helping New Hires transition from learning to doing to succeeding. Our solution provides hiring managers and HR partners with essential 2-way feedback that keeps them on top of how New Hires are doing. We do all this by providing the hiring manager and HR partner with a plug 'n play roadmap and dashboard with key milestones and surveys – all delivered with a combination of the latest technology and personal, proven high-touch methods.

Without the right support, no New Leader can expect to succeed. on-target® transition coaching and are you connected?® ensure they will.



Real success is never superficial. That's why our *on-target®* transition coaching program dives deep, to help New Leaders better understand how their styles and behaviors affect their teams, their companies, and their future. This unique approach reveals and nurtures hidden strengths that can help them fully realize their potential.

Our high-touch coaching approach focuses on building knowledge, developing key relationships, and gaining early, actionable feedback.

And because New Leaders need targeted feed-back early on, when it matters most, Connect the Dots created *are you connected?®*, our proprietary web-based 360° survey that gives hiring managers a more complete picture of how the New Leaders are doing, and what can be improved and adjusted. So, your New Leaders are far more likely to lead your company to success.

Real-life solutions to your real-world challenges start by contacting us.

To set up a no-obligation discussion, please call us at **855-316-8161** or email us at **info@connectthedotsconsulting.com**. And soon, your Leaders, New Hires and Teams will have the tools they need to thrive and succeed.

